

NEW ISSUE

\$1,000,000

Scranton Electric Company

10-Year 8% Secured Gold Bonds

To be authorized and presently issued \$1,000,000

To be Dated October 1, 1920 Due January 1, 1931

Interest payable April 1st and October 1st. Principal and interest payable in New York City in United States Gold Coin. Coupon bonds of \$1,000 and \$500 denominations registrable as to principal only. Callable at the Company's option as a whole or in part by lot at any time prior to maturity on sixty days' notice at 105 and accrued interest during the first year and at a reduction of 1/4% from this price for each succeeding year.

BANKERS TRUST COMPANY, NEW YORK, TRUSTEE

Tax Provisions:—Free of Pennsylvania Four Mill Tax. The Company will agree to pay interest without deduction for normal Federal Income Tax up to 2%.

From a letter from Mr. R. E. Breed, President of the Company, we summarize as follows:

BUSINESS:—Scranton Electric Company, organized in 1907, is a Corporation of the State of Pennsylvania. It supplies under unlimited franchises the entire commercial and municipal electric lighting, power and steam heating service in the City of Scranton, Pa., and also the entire electric lighting and power business in twenty-eight nearby cities, towns and townships. The population of the district served is estimated at about 330,000. In addition to a large and increasing business in the supply of electric current for municipal lighting and power for commercial purposes, the Scranton Electric Company has a contract with the Scranton Railway Company, under which the Railway Company purchases from the Electric Company all the current necessary for the operation of its system of over 100 miles of electric railway lines in Scranton and the Lackawanna Valley.

EQUITY:—These Bonds are followed by \$2,069,100 Preferred Stock and \$2,500,000 Common Stock. Bonds are offered for delivery when, as and if issued and received by us; also subject to the authorization of the stockholders of so much of the issue as represents an increase of indebtedness, and to the approval of all legal matters by our counsel.

We recommend these Bonds for Investment

PRICE 99 1/2 AND ACCRUED INTEREST, YIELDING OVER 8%

Edward B. Smith & Co

Established 1892

BANKERS

1411 Chestnut Street PHILADELPHIA

165 Broadway NEW YORK

Members of New York and Philadelphia Stock Exchanges

Branch Offices at New London, Conn.; Allentown, Easton and Pottsville, Penna.

The above information and statistics, while not guaranteed, are based upon information and advice which we believe accurate and reliable.

GOSSIP OF THE STREET

There is not likely to be any material reduction in loaning rates for some time yet, asserted officials of the larger banking institutions yesterday. The revision in commodity prices, however, has had a helpful influence toward quickening the process of credits, they stated, but it will be also some little time before any beneficial results in this connection can be felt. Money is still tight and, in all probability, is going to stay tight the balance of the current year. Persons contemplating a contrary notion, according to the testimony of banking officials, are quite likely to find themselves unhappy recipients of foot's paradise.

One of the more striking features of the situation at the moment is the continued urgent inquiry for funds on the part of the larger corporations. On the other hand, the middle class, or medium borrowing element, appears to be well financed for the requirements of the fall and winter trade. The continued activity in inquiry on the part of the larger concerns is generally attributed to the fact that they are still carrying large inventories at high prices. A great many of the larger manufacturing concerns are apparently experiencing considerable difficulty in working off these goods. The market, and only the market, has been completely transformed from a seller's to a buyer's market.

A story was told yesterday in the banking district of the unhappy situation of one of the large New York office houses. About a year ago the concern was paying tremendous bonuses to the managers and only a small amount to the brick front of their building and replaced it with white marble. Today the same house is virtually begging for money at the hands of the banks. They are carrying a slew of office bought at the top prices, which they have virtually been unable to market.

Speaking of inventories, one of the financial news bureaus yesterday published an unusually interesting statement concerning the position of the large equipment companies, showing the remarkable success of these concerns in reducing large inventories.

It was figured the railroads, within the next three years, would be in the market for between 400,000 and 700,000 cars. The strong cash position of

the leading equipment corporations, the article went on to say, places these companies in a position to handle a record-breaking business without a strain. Last annual reports of four equipment companies, namely American Car and Foundry Co., Railway Steel Springs Co., American Locomotive Co. and Baldwin Locomotive, showed inventories of less than \$40,000,000, against \$38,500,000 January 31, 1919.

"American Car and Foundry's inventories dropped from around \$46,500,000 to \$15,000,000; Railway Steel Springs from \$5,300,000 to \$3,800,000; American Locomotive from \$21,500,000 to \$7,300,000; and Baldwin Locomotive from \$23,300,000 to \$13,800,000.

"American Car and Foundry had nearly \$48,000,000 cash and investment securities, American Locomotive \$36,000,000, Baldwin \$23,000,000 and Railway Steel Springs \$6,700,000.

"No branch of the industry can show such a drastic shrinkage in inventories, and small stocks of raw material and finished goods, and demand for the manufacture of cars and locomotives indicate equipment companies will be able to build up inventories when needed on a low cost basis."

Steel Buying Shrinkage

With respect to the steel industry the Pittsburgh Courier, from Age stated that reductions in automobile prices had brought about a further shrinkage in buying and that in a number of directions the market was showing weakness.

"Accompanying the cut made by the Ford Motor Co.," writes that journal, "is a determined effort to force down the price of automobile steel. The Detroit company is expected shortly to buy steel on a large scale for 1921 and already some makers of automobile parts have begun to make downward revision of existing contracts."

It is observed that the period in which mills can make deliveries has been shortened in some instances, pointing to a more rapid adjustment of supply and demand than was thought likely two months ago. At the same time shipment of mill accumulations has gone on at such a rate that many manufacturing consumers are pretty well stocked up. The tendency of pig iron prices is stated to be toward lower levels.

More Patience Needed

The National City Bank, in its September review, has the following to say relative to increased freight rates and the market for cotton goods:

"At this time, when the industries and exchanges of the whole world are out of balance, and there is great need for a more rapid adjustment of supply and demand than was thought likely two months ago. At the same time shipment of mill accumulations has gone on at such a rate that many manufacturing consumers are pretty well stocked up. The tendency of pig iron prices is stated to be toward lower levels."

Support for Cattle Raisers

The other number of the Digest of Trade Conditions, issued by the Franklin National Bank, in discussing farm production says:

"Prices paid to producers for the principal crops on September 1 were 1 per cent lower than a year ago, just the same as two years ago and 57 per cent higher than the ten-year average. Prices paid to the producers of meat livestock on August 15 were 22 per cent less than a year ago, 15 per cent less than two years ago and only 31 per cent above the ten-year average. Just now the farmer is being compelled to sell his meat on the hoof at such low prices that he is reducing his herds. Prices received for meat animals at the farm gate will not reimburse the farmer for the feeding, leaving him nothing for interest on his investment.

"It is to be hoped that this condition will right itself before the number of live animals on farms has been allowed to decrease materially. Every encouragement should be given the farmer at this time to increase his herds, looking toward a full supply of meat at reasonable prices in the future."—The Trader.

Philadelphia Markets

WHEAT—Receipts 107,064 bush. Market closed 2 1/2c. 3 red winter, \$1.40; 2 red winter, \$1.35; 1 red winter, \$1.30; 1 white winter, \$1.30; 1 white winter, \$1.25; 1 white winter, \$1.20; 1 white winter, \$1.15; 1 white winter, \$1.10; 1 white winter, \$1.05; 1 white winter, \$1.00; 1 white winter, \$0.95; 1 white winter, \$0.90; 1 white winter, \$0.85; 1 white winter, \$0.80; 1 white winter, \$0.75; 1 white winter, \$0.70; 1 white winter, \$0.65; 1 white winter, \$0.60; 1 white winter, \$0.55; 1 white winter, \$0.50; 1 white winter, \$0.45; 1 white winter, \$0.40; 1 white winter, \$0.35; 1 white winter, \$0.30; 1 white winter, \$0.25; 1 white winter, \$0.20; 1 white winter, \$0.15; 1 white winter, \$0.10; 1 white winter, \$0.05; 1 white winter, \$0.00.

NEW YORK COFFEE MARKET

New York, Sept. 30.—The market for coffee futures showed little change in conditions, with first prices 4 points lower to 10 points higher. The price of futures seems to be too low to warrant any really aggressive short selling. At the same time buying is held in check by unsettled conditions now existing in financial circles, together with reports showing conditions in the state of Sao Paulo have tended to check selling to some extent, it is believed that the season has too advanced to become seriously damaged by frosts at this time.

At the end of the first hour the local market held steady, trading quiet and price changes unimportant.

December 8.50 1/2 Open
March 8.10 1/2 7.90 1/2
July 8.50 1/2 8.50 1/2

EMPIRE GAS & FUEL CO

Secured, Convertible Sinking Fund
6% Notes, due 1924

Company's net earnings over seven times all interest charges

"Moody's Analyses" Rates These Notes "A"

Price to Yield 10 3/4%

Particulars on request

M&O Martin & Co.

1411 Walnut St.

Philadelphia

Timber Gradually Becoming Cheaper

Priority Order Made on Railroads to Send Coal Cars to Chicago

DRY GOODS IN ABEYANCE

Chicago, Sept. 30.—The American Lumberman says: "Lumber prices have declined slowly, and yet rather steadily, instead of being cut abruptly. The law of supply and demand governs lumber prices; the supply has been slowly catching up on the demand, and no prices have slowly been decreasing. Although occasional increases are to be noted, especially in some of the grades most in demand, such as flooring." Some large western railroads observing a slight increase in their lumber loading this week.

T. J. McCreighton, the president, made the following statement to the National Lumber Manufacturers' Association here: "Any improvements contemplated as part of the program of standardizing the industry would result in a moderate price decline. We are endeavoring to reduce the cost of patterns in lumber molds by 50 per cent. Cost of operation will be less than the simplicity that is introduced, and in the long run the consumer will benefit."

Coincident with the issuance of subpoenas by the federal grand jury here for officers of the Teamsters' Union, who called a strike in a South Side coal yard, the Chicago Real Estate Board obtained from the Public Utilities Commission a priority order which binds the railroads to furnish adequate transportation from the mines to the city, and compels them to unload coal cars consigned to Chicago within twenty-four hours.

A leading dry-goods trade authority says: "With spot cotton searching for new low levels, the stability that dry-goods men have for some time away. While all action on merchandise for future delivery is held in abeyance for the time being, there is good reason to believe that the market will move from time to time to bolster up the market thus far have not produced results. Some manufacturers gradually reach the conclusion that the only way to readjust is to readjust. Primary markets evidently look for more favorable prices. The slump in gingham and other cotton goods has been met with indifference. All eyes are on the retail trade, which has been very active until the last few days.

"It is reasonably certain that the lessened demand for fall goods, which would ordinarily begin to move at this period. It becomes more evident as wholesale prices recede that retailers are not playing their part in the readjustment program. Retail prices are not being lowered in keeping with lower costs, and this is likely to result in a slowing down of retail trade."

"The Best Book of the Year"

Free to any man who is interested in the market and who wishes to know

The General Rules of Trading

How to Give a Broker Instructions

Brokers' Commission Charges

How to Indorse a Stock Certificate

How to Use Collateral in Trading

How to Group His Investments

The Deposit Requirements for Carrying Stocks on Account

The Rights of Stock and Bond Holders, etc.

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Specialists in New York Carb Market Securities

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Phonex Bldg., Locust 4730
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Offices in 9 Principal Cities
Direct Private Wires

THE UTILITIES

Bulwark of Business

Public Service Corporations supply indispensable services. Upon them devolves in no small measure our industrial progress.

Factory wheels must be turned, mines operated, homes lighted, workers must be carried to and from their places of employment. Gas, telegraph and telephone services are no longer conveniences—they are necessities of every day living.

Halsey, Stuart & Co.'s recent contribution to this all-important industry is represented by the bond and note issues of public utility properties illustrated herewith. These offerings comprise a partial list of public utility issues, sponsored and distributed in the present year by our organization, alone or jointly with associates.

Circulars descriptive of any of these or other public utility offerings will be furnished upon request.

HALSEY, STUART & CO.

Incorporated—Successors to N. W. Halsey & Co., Chicago

LAND TITLE BLDG., PHILADELPHIA
Telephone: Locust 4920

CHICAGO NEW YORK BOSTON DETROIT
ST. LOUIS MINNEAPOLIS MILWAUKEE

AMERICAN PUBLIC SERVICE COMPANY
First Year 7% Collateral Gold Note Series "A"

PUBLIC SERVICE COMPANY
THREE YEAR 6% COLLATERAL GOLD NOTE SERIES "A"

WEST PENN POWER COMPANY
FIVE YEAR 7% COLLATERAL GOLD NOTE SERIES "A"

Commonwealth Edison Company
First Year 7% Collateral Gold Note Series "A"

Chicago By-Product Coke Company
First Year 7% Collateral Gold Note Series "A"

SOUTHWESTERN POWER & LIGHT COMPANY
TEN YEAR 6% SECURED GOLD NOTE SERIES "A"

BINGHAMTON LIGHT, HEAT & POWER
SEVEN PER CENT SECURED

Southwestern Bell Telephone Company
First Year 7% Collateral Gold Note Series "A"

AMERICAN LIGHT & TRACTION COMPANY
First Year 7% Collateral Gold Note Series "A"

METROPOLITAN EDISON COMPANY
First Year 7% Collateral Gold Note Series "A"

CHICAGO NORTH SHORE AND MILWAUKEE RAILROAD
TEN YEAR 7% SECURED SINKING FUND GOLD NOTE SERIES "A"

Todd Shipyards Corporation

Notice of Adjourned Special Meeting of Stockholders to Authorize an Increase in the Number of Shares and Amount of Stated Capital to the \$1,000,000

Resolved, That the Board of Directors of Todd Shipyards Corporation do hereby authorize the purchase of additional shares of the common stock of the corporation, to be held on the 30th day of October, 1920, at a price of \$100.00 per share, to be paid in cash, and to be held in trust for the purpose of purchasing the shares authorized by this resolution, and to do all such things as may be necessary or proper to carry out the intent and purpose of this resolution.

WILLIAM H. WHELAN, Secretary
Dated: September 18, 1920.

Financial Briefs

The New York Subtreasury lost \$1,707,000 to the banks yesterday, making a cash net loss since Friday of \$2,722,000.

The average price of twenty active industrial stocks declined 0.70 per cent yesterday to 83.82, while twenty railroads advanced 0.39 per cent to 89.62.

John C. Hummel, formerly of the North Philadelphia Trust and Rockborough Trust Co., has been elected assistant treasurer, and William C. Benson, assistant to the president of the Olney Bank and Trust Co.

The New York, Chicago and St. Louis combined corporate and federal income account for year ended December 31 shows net income, after taxes, interest and charges, of \$2,358,315, against \$2,376,890 in 1918.

For the year ended June 30, the American Shipbuilding Co. shows surplus of \$2,995,294, equivalent of \$2.995 dividends to \$2.13 a share earned on the \$2,000,000 common stock, as compared with surplus of \$3,283,423, or \$42.52 a share the preceding year.

Head of Northern Pacific Resigns

New York, Sept. 30.—Charles D. Coffey, president of the Northern Pacific Co., has resigned, it was announced here today. He will be succeeded by Charles Donnelly, executive vice president.

The Foundation Co.

Stock

is rated by the leading "Investors' Service" as "Baa," which is the same rating given to a number of very well known and highly regarded securities. We should be glad to send a list showing these issues, together with a description of the above stock.

The Foundation Company in 1919 paid Dividends, Regular and Extra, aggregating 17%. This stock is now upon a 10%, Regular, basis.

Can be obtained to yield 10.40%

A. D. CONVERSE & CO.

Commercial Trust Company
Philadelphia

New York Baltimore

PHOTOPLAYS

of the finest theatres obtain their pictures through the STANLEY Company of America, which is a guarantee of early showing of the finest productions. Ask for the theatre in your locality obtaining pictures through the Stanley Company of America.

ALHAMBRA 12th, Morris & Passunk Ave. 6:45 & 9:15 P. M. "THE SHADOW OF A DOUBT" "THE GIRL FROM THE OUTSIDE"

ALLAN 1209 EAST CHELTON AVENUE "THE GIRL FROM THE OUTSIDE"

ALLEGHENY Frankford & Allegheny "THE IDOL DANCER"

APOLLO 52D AND THOMPSON STS. "THE IDOL DANCER"

ARCADIA CHESTNUT Below 16TH "THE IDOL DANCER"

BALTIMORE 51st & BALTIMORE "THE IDOL DANCER"

BLUEBIRD BROAD STREET AND LOUISE GLAUM AVE. "THE IDOL DANCER"

BROADWAY Broad & Snyder Ave. "THE IDOL DANCER"

CAPITOL 722 MARKET STREET "THE IDOL DANCER"

COLONIAL Gtn. & Maplewood Ave. "THE IDOL DANCER"

EMPRESS MAIN ST. MANAYUNK "THE IDOL DANCER"

FAIRMONT 20th & Harvard Ave. "THE IDOL DANCER"

FAMILY THEATRE—1811 Market St. "THE IDOL DANCER"

56TH ST. THEATRE—Broad & Spruce "THE IDOL DANCER"

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MODEL 420 SOUTH ST. Orchestra "THE IDOL DANCER"

AURORA 2122 GERMANTOWN AVE. "THE IDOL DANCER"

CENTURY ERIE AVE. AT 6TH "THE IDOL DANCER"

PARK RIDGE AVE. & DAUPHIN ST. "THE IDOL DANCER"

Tennessee Power Co.
First Mortgage 5s, 1962
Portland Rwy., Lt. & Pow. Co.
1st & Ref. 5s
Due 1942

E.W. Clark & Co.

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Louisiana & Arkansas Ry.

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Low Rate Per Mile Strong Sinking Fund

Favorable Earnings Past and Present

To Yield Over 10%

Price and particulars on request.

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American Pr. & Lt. 6s, 2016
Tri-City Ry. & Lt. 5s, 1930
West Penn Pr. 7s, 1946
West Penn Pr. 5s, 1946
Phila. Elec. 8% Preferred

BOENNING, GARRISON & CO.

STOCK EXCHANGE BUILDING
Direct Private Telephone to New York
Members Phila. Stock Exchange

CONLEY TIN FOIL CORPORATION
New York, September 23rd, 1920.
The Board of Directors of the Corporation do hereby declare a dividend of \$1.00 per share on the common stock of the Corporation, payable to the stockholders of record on October 1st, 1920.

COLUMBIA TRUST COMPANY
Trust Company of Philadelphia
JOHN CONLEY, Treasurer

FRANKLIN NATIONAL BANK
Chestnut Street west of Broad
Philadelphia, Pa.
At the regular meeting of the Board of Directors of the Corporation held on September 23rd, 1920, a dividend of 5% per cent (5%) was declared on the common stock of the Corporation, payable to the stockholders of record on October 1st, 1920.

Morton Lachenbruch & Co.

LAND TITLE BLDG., PHILA.
Tel. Monmouth 381; Race 5050
New York, Chicago, Detroit, Pittsburgh
Office conducted by private wires.

U. S. FOOD PRODUCTS CORPORATION

Dividends

The Board of Directors of the Corporation do hereby declare a dividend of \$1.00 per share on the common stock of the Corporation, payable to the stockholders of record on October 1st, 1920.

SUPERIOR STEEL CORPORATION

At the regular meeting of the Directors of the Superior Steel Corporation a dividend of 15% was declared on the common stock of the Corporation, payable to the stockholders of record on October 1st, 1920.

CONLEY TIN FOIL CORPORATION
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Trust Company of Philadelphia
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OVERBROOK 52D AND HAVENWOOD AV. "THE IDOL DANCER"

PALACE 1214 MARKET STREET "THE IDOL DANCER"

PRINCESS 1018 MARKET STREET "THE IDOL DANCER"

REGENT MARKET ST. Below 17TH "THE IDOL DANCER"

RIALTO GERMANTOWN AVE. "THE IDOL DANCER"

RUBY MARKET ST. Below 17TH "THE IDOL DANCER"

SAVOY 1211 MARKET STREET "THE IDOL DANCER"

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STANLEY MARKET ABOVE 16TH "THE IDOL DANCER"

VICTORIA MARKET ABOVE 16TH "THE IDOL DANCER"

THE NIXON-NIRDLINGER THEATRES

AVENUE Formerly West Allegheny "THE IDOL DANCER"

BELMONT 52D ABOVE MARKET "THE IDOL DANCER"

CEDAR 90TH AND CEDAR AVENUE "THE IDOL DANCER"

COLISEUM MARKET BETWEEN "THE IDOL DANCER"

JUMBO FRONT ST. & GARDNER AVE. "THE IDOL DANCER"

LOCUST 52D AND LOCUST STREETS "THE IDOL DANCER"

NIXON 52D AND MARKET ST. "THE IDOL DANCER"

RIVOLI 52D AND BANSOM ST. "THE IDOL DANCER"

STRAND GERMANTOWN AVE. "THE IDOL DANCER"

JEFFERSON 50th & Dauphin Sts. "THE IDOL DANCER"

PARK RIDGE AVE. & DAUPHIN ST. "THE IDOL DANCER"